March Membership Analysis Report GAT Constitutional Area 5 - China

GAT Area Leader: Wing-Kun Tam

July to March (9 months) Cumulative Results

	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
New Clubs	2	8	7	35	69
Cancelled Clubs	10	3	5	5	81
Charter Members	419	628	447	1,186	1,898
New Members	5,479	2,919	4,214	6,383	3,729
Drops	1,163	906	816	833	1,200
Net Gain	5,420	3,233	4,346	7,199	5,038

March Only Results

	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
New Clubs	0	2	1	3	30
Cancelled Clubs	1	0	-3	0	59
Charter Members	9	92	63	108	797
New Members	558	165	367	384	760
Drops	122	90	129	115	188
Net Gain	462	196	341	408	1,438

Quarter 3 Results

	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
New Clubs	0	3	2	27	50
Cancelled Clubs	6	-4	-3	0	61
Charter Members	57	182	142	843	1,380
New Members	1,465	1,007	1,699	2,432	1,273
Drops	362	281	315	416	526
Net Gain	1,278	1,057	1,636	3,000	2,360

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July to March (9 months) Cumulative Results GAT Group A - Area 5-China

GAT Group Leader: Min Ma

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	10	19
Coun		Cancelled Clubs	5	2	1	4	10
		Charter Members	134	209	104	366	520
		New Members	2,443	734	1,088	3,563	1,226
		Dropped Members	374	285	253	168	257
		Net Gain	2,424	904	1,167	3,922	1,692
MD NA	Undistricted	New Clubs	1	8	6	6	5
		Cancelled Clubs	0	0	0	0	0
		Charter Members	42	211	166	167	142
		New Members	183	236	295	252	225
		Dropped Members	158	179	173	214	272
		Net Gain	102	290	307	234	198
GAT Group	Total	New Clubs	1	8	6	16	24
•		Cancelled Clubs	5	2	1	4	10
		Charter Members	176	420	270	533	662
		New Members	2,626	970	1,383	3,815	1,451
		Dropped Members	532	464	426	382	529
		Net Gain	2,526	1,194	1,474	4,156	1,890

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March Only Results GAT Group A - Area 5-China GAT Group Leader: Min Ma

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	0	9
Coun		Cancelled Clubs	1	0	-3	0	7
		Charter Members	3	3	22	9	241
		New Members	460	42	78	171	422
		Dropped Members	103	38	17	18	97
		Net Gain	370	12	103	166	614
MD NA	Undistricted	New Clubs	0	2	0	2	1
		Cancelled Clubs	0	0	0	0	0
		Charter Members	0	56	0	55	22
		New Members	14	6	16	7	19
		Dropped Members	3	7	13	4	5
		Net Gain	11	58	3	59	37
GAT Group	Total	New Clubs	0	2	0	2	10
•		Cancelled Club	1	0	-3	0	7
		Charter Members	3	59	22	64	263
		New Members	474	48	94	178	441
		Dropped Members	106	45	30	22	102
		Net Gain	381	70	106	225	651

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Quarter 3 Results GAT Group A - Area 5-China GAT Group Leader: Min Ma

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	10	14
Coun		Cancelled Clubs	4	-4	-3	-1	9
		Charter Members	4	43	30	322	378
		New Members	777	517	302	1,620	657
		Dropped Members	158	106	71	94	168
		Net Gain	653	512	298	1,883	955
MD NA	Undistricted	New Clubs	0	3	1	4	1
		Cancelled Clubs	0	0	0	0	0
		Charter Members	4	76	25	106	50
		New Members	38	30	61	69	72
		Dropped Members	38	40	62	72	144
		Net Gain	11	71	28	109	41
GAT Group	Total	New Clubs	0	3	1	14	15
•		Cancelled Club	4	-4	-3	-1	9
		Charter Members	8	119	55	428	428
		New Members	815	547	363	1,689	729
		Dropped Members	196	146	133	166	312
		Net Gain	664	583	326	1,992	996

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July to March (9 months) Cumulative Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	10	26
Coun		Cancelled Clubs	3	0	3	0	30
		Charter Members	130	81	74	367	742
		New Members	1,590	811	1,164	1,169	1,178
		Dropped Members	194	196	100	223	245
		Net Gain	1,697	829	1,253	1,486	1,787
GAT Group	Total	New Clubs	0	0	0	10	26
		Cancelled Clubs	3	0	3	0	30
		Charter Members	130	81	74	367	742
		New Members	1,590	811	1,164	1,169	1,178
		Dropped Members	194	196	100	223	245
		Net Gain	1,697	829	1,253	1,486	1,787

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March Only Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	1	11
Coun		Cancelled Clubs	0	0	0	0	30
		Charter Members	2	12	14	33	310
		New Members	78	97	207	89	254
		Dropped Members	9	36	20	36	56
		Net Gain	77	91	209	92	526
GAT Group	Total	New Clubs	0	0	0	1	11
		Cancelled Club	0	0	0	0	30
		Charter Members	2	12	14	33	310
		New Members	78	97	207	89	254
		Dropped Members	9	36	20	36	56
		Net Gain	77	91	209	92	526

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Quarter 3 Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	8	20
Coun		Cancelled Clubs	0	0	0	0	30
		Charter Members	33	26	33	258	560
		New Members	548	317	579	382	312
		Dropped Members	102	78	44	109	95
		Net Gain	538	315	593	584	808
GAT Group	Total	New Clubs	0	0	0	8	20
		Cancelled Club	0	0	0	0	30
		Charter Members	33	26	33	258	560
		New Members	548	317	579	382	312
		Dropped Members	102	78	44	109	95
		Net Gain	538	315	593	584	808

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July to March (9 months) Cumulative Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	8	19
Coun		Cancelled Clubs	1	0	1	0	41
		Charter Members	89	100	83	261	494
		New Members	1,258	1,135	1,628	1,383	1,090
		Dropped Members	410	200	282	183	418
		Net Gain	1,193	1,224	1,568	1,560	1,309
MD NA	Undistricted	New Clubs	1	0	1	1	0
		Cancelled Clubs	1	1	0	1	0
		Charter Members	24	27	20	25	0
		New Members	5	3	39	16	10
		Dropped Members	27	46	8	45	8
		Net Gain	4	-14	51	-3	52
GAT Group	Total	New Clubs	1	0	1	9	19
·		Cancelled Clubs	2	1	1	1	41
		Charter Members	113	127	103	286	494
		New Members	1,263	1,138	1,667	1,399	1,100
		Dropped Members	437	246	290	228	426
		Net Gain	1,197	1,210	1,619	1,557	1,361

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March Only Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	0	9
Coun		Cancelled Clubs	0	0	0	0	22
		Charter Members	4	6	7	11	224
		New Members	6	18	61	112	64
		Dropped Members	7	9	76	47	30
		Net Gain	4	17	4	96	260
MD NA	Undistricted	New Clubs	0	0	1	0	0
		Cancelled Clubs	0	0	0	0	0
		Charter Members	0	15	20	0	0
		New Members	0	2	5	5	1
		Dropped Members	0	0	3	10	0
		Net Gain	0	18	22	-5	1
GAT Group	Total	New Clubs	0	0	1	0	9
		Cancelled Club	0	0	0	0	22
		Charter Members	4	21	27	11	224
		New Members	6	20	66	117	65
		Dropped Members	7	9	79	57	30
		Net Gain	4	35	26	91	261

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Quarter 3 Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
MD China	China	New Clubs	0	0	0	5	15
Coun		Cancelled Clubs	1	0	0	0	22
		Charter Members	16	22	34	157	392
		New Members	100	140	730	346	226
		Dropped Members	40	57	133	101	115
		Net Gain	98	139	675	448	536
MD NA	Undistricted	New Clubs	0	0	1	0	0
		Cancelled Clubs	1	0	0	1	0
		Charter Members	0	15	20	0	0
		New Members	2	3	27	15	6
		Dropped Members	24	0	5	40	4
		Net Gain	-22	20	42	-24	20
GAT Group	Total	New Clubs	0	0	1	5	15
•		Cancelled Club	2	0	0	1	22
		Charter Members	16	37	54	157	392
		New Members	102	143	757	361	232
		Dropped Members	64	57	138	141	119
		Net Gain	76	159	717	424	556

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